City of Los Angeles Responsible Banking Investment Monitoring Program For Investment Banks

Investment banks providing City investment banking services or seeking City investment banking business must complete and submit this form no later than July 1st of each year to the City Administrative Officer to comply with Chapter 5.1, Section 20.95.1 of the Los Angeles Administrative Code.

Name of Financial Institution 650 Fifth Avenue, 9th Floor	New York	NY	10019
Street Address Jacqueline B. Knights, Direct	City ctor of Public Finance	State	Zip Code
Contact Person Name and Title 212-830-4534	knights@willc	ap.com	
Telephone No.	Email Address		
Please answer the following qu	estions for the preceding cale	endar year.	
 Did your firm make m Yes X No If yes, 	onetary donations to charita please complete the attached	ble programs wit d form.	hin the City limits?
 Did your firm provide a Yes No X 	any scholarship awards to re	esidents of the Ci	ty of Los Angeles?
a. How manyb. What was t	scholarships were awarded? he total value of the awarded	0 scholarships?	0
designated as "women	nternal policies regarding uti owned," "minority owned," please provide a copy of you	or "disabled" bus	ntractors which are siness enterprises?
CERTIFIC	CATION UNDER PENALTY	OR PERJURY	
I certify under penalty of perjury form and the responses contair have provided full and completor response to this form is true and	ned in the form and on all the e answers to each question.	e attachments. I f and that all infor	further certify that I
queline B. Knights, Director o	f Public Finance	Jubka	1 6/20/2017

PLEASE SEND THE ORIGINAL SIGNED FORM TO THE ADDRESS BELOW AND EMAIL A COPY TO $\underline{\text{CAO.DEBT@LACITY.ORG}}$.

Date

Print Name, Title

Office of the City Administrative Officer 200 North Main St. Room 1500 Los Angeles, CA 90012 Attention: Debt Management Group



June 29, 2016

City of Los Angeles Office of the City Administrative Officer 200 North Main Street, Room 1500 Los Angeles, CA 90012

Re: Responsible Banking Investment Monitoring Program

Attention: Debt Management Group

The Williams Capital Group, L.P. ("Williams Capital" or the "Firm") is pleased to provide the City of Los Angeles and related Departments with attached Responsible Banking Investment Monitoring Program document and following statement of its Corporate Citizenship. Williams Capital prides itself on its record of philanthropy in the communities it serves. The Firm's philanthropic sponsorships include support of numerous civic and non-profit organizations, and national programs dedicated to economic empowerment by underserved communities. The following is a subset of the wide range of programs supported by Williams Capital: Alvin Ailey Dance Foundation, Big Brothers Big Sisters, Foundation for Ethnic Understanding, Girl Scout Council, Hispanic Scholarship Fund, Museum of Modern Art, National Association of Securities Professionals, National Action Network, National Urban League, and Partnership for New York City.

Since Williams Capital's California Public Finance Office was established in 2012, the Firm's record of philanthropy within the State includes prior donations to the Women in Public Finance Conference Sponsorship, Pancreatic Cancer Action Network, Larkin Street Youth Services, City of Hope, UCLA Foundation Scholarship Benefit, and Tourette Syndrome Association.

The following table lists 2016 charitable contributions within California made by Sean Boyea, Principal.

Year	Los Angeles-Based Charitable Support						
2016	California Community Foundation – (Children's Health)						
2010	Community Financial Resource Center						
	Japanese American National Museum (JANM)						

In addition, Williams Capital is a corporate sponsor of civic events held in Los Angeles including the following:

- Silver Sponsor 2017 21st Women in Public Finance Conference
- Silver Corporate Partner 2017 Los Angeles National Association of Securities Professionals
- Bronze Sponsor 2013 California Bond Buyer Conference in Los Angeles

Attachment for Question #1 - Responsible Banking Investment Monitoring Program for Investment Banks

											Japanese American National Museum (JANM)	Community Financial Resource Center	California Community Foundation	Name of Charitable Organization
		-									Arts & Culture	Community Development	Children's Health	Туре
											\$25	\$25	\$25	Amount (\$)



The Williams Capital Group, L.P. Community Participation

Williams Capital is steadfast in its philanthropic beliefs and responsible corporate citizenship, by supporting organizations that address the needs of children and families, health and promote the advancement of underserved communities.

Mentorship and Education. Williams Capital is committed to ongoing education and mentorship of youth and provides opportunities for high school and college students to learn about the securities industry. Specifically, Williams Capital sponsors three (3) programs: 1) the Governor's Council on Scholastic Achievement ("GCSA") Mentoring Program (high school students only), 2) the Firm's Summer Internship Program, and 3) the ELC (Executive Leadership Council) Program. In addition, outside of the annual summer internship program, the Firm may host a high school or freshman college student, for up to a week, to interact with trading, sales, corporate and municipal finance professionals who introduces them to the firm, the financial services field, and WCG's role in the sector. This informal immersion is geared towards students who are not familiar with the industry.

- Governor's Council on Scholastic Achievement Program. This is a four-year mentoring program matching 16 WCG employees with 16 high school students who are exposed to the "world of work", and offered guidance on developing scholastic and future-career goals.
- Summer Internship & ELC Programs. Annually, the Firm provides paid internships to 3 5 sophomore and junior college students in its New York City head office. The program is rotational and delivers meaningful exposure to the financial services industry, as well as development of hard and soft skills. As such, Williams Capital forged partnerships with Bloomberg (enabling access to and training on Bloomberg terminals), Wall Street Prep (providing a robust understanding of key aspects of the investment banking industry through foundational skills (Excel, PowerPoint, Accounting et al), and core modeling skills (financial statements, trading comparables, transactions comparables)), and a consultant for presentation skills development, social etiquette, resume building). In addition, Williams Capital either sponsors student interns in various cities or directly places student interns in either its Chicago or New York offices. As it pertains to the ELC program, , each year, WCG hosts up to 30-35 college students who are recipients of the Executive Leadership Council scholarships for a breakfast/day in New York, and are introduced to the financial services business and have one-on-one communication with key industry and firm professionals.

Industry, Civic and Community. Nationally, Williams Capital supports the following institutions which serve underserved communities and promote job opportunities in financial services for women and minorities. Some of the Firm's civic and industry sponsorships include: National Association of Securities Professionals, Women in Public Finance, and National Urban League. Below is a subset of the nearly 100 charitable and not-for-profit organizations nationally that WCG has supported: For additional information, please see the Firm's website: http://willcap.com/about/serving-our-community/.

Education		Children & Families	Health
A Better Chance Agahozo-Shalom Youth Village All Stars Project ArtsConnection buildOn Chicago Summer Business Institute Children Urban League De LaSalle Academy Girls, Inc. Governor's Council on Scholastic Achievement	 Harlem School of the Arts Learning Leaders National Urban Tech Urban League (National and Various Cities) Partnership with Children Police Athletic League 	 Children's Defense Fund EAGLE Academy Fiver Children's Foundation Fresh Air Fund, Inc. Henry Street Settlements New York City Mission Society Ronald McDonald House Sanctuary for Families Women in Need 	American Diabetes Association Damon Runyon Cancer Research Foundation Leukemia & Lymphoma Society March of Dimes Meals on Wheels Mt. Sinai Medical Center National Kidney Foundation Susan G. Komen Breast Cancer Foundation Visiting Nurse Association of America